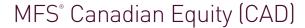
## Fact Sheet





13.17

12.91

13.96

#### Goal

Outperform the S&P/TSX Capped Composite and relevant peer group over full market cycles.

### Investment team

# Portfolio Manager

- Dimitra Ntantoulis
- 18 years with MFS ■ 27 years in industry
- Institutional Portfolio Manager James Keating, CFA
- 17 years with MFS
- 32 years in industry

#### Assets under management (CAD)

MFS Investment Management<sup>®</sup>

847.2 billion

MFS® Canadian **Equity Composite** 

2.8 billion

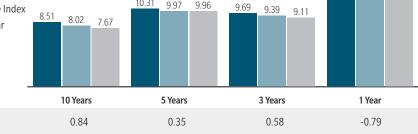
## Philosophy

- Apply a valuation discipline
- Assess investment opportunities with a 3+ year time horizon

### Performance (%) total return

- MFS (gross of fees)
- MFS (net of fees)
- S&P/TSX Capped Composite Index For periods of less than one-year

returns are not annualized.



9.96

	10 Years	5 years	3 years	i year
Gross vs. S&P/TSX Capped Composite Index	0.84	0.35	0.58	-0.79
Net vs. S&P/TSX Capped Composite	0.35	0.01	0.28	-1.05

10.31

9.97

## Annual performance (%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
MFS (gross of fees)	14.45	-3.63	15.37	9.41	-6.36	21.63	7.09	22.96	-3.85	11.45	6.51
MFS (net of fees)	13.64	-4.33	14.54	8.85	-6.73	21.15	6.71	22.60	-4.14	11.19	6.45
S&P/TSX Capped Composite Index	10.55	-8.32	21.08	9.10	-8.89	22.88	5.60	25.09	-5.84	11.75	6.62

# MIFID II performance standard – 12-month rates of total return (%) as of the period ended

	31-Mar-20	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24
MFS (gross of fees)	-11.08	39.18	18.59	-1.66	13.17
MFS (net of fees)	-11.44	38.74	18.24	-1.94	12.91
S&P/TSX Capped Composite Index	-14.21	44.25	20.19	-5.17	13.96

Past performance is not a reliable indicator for future results. All financial investments involve an element of risk. The value of investments may rise and fall so you may get back less than originally invested. Investors should consider the risks, including lower returns, related to currency movements between their investing currency and the portfolio's base currency, if different.

See the GIPS Composite Report at the end of this presentation for performance methodology and other information.

The Markets in Financial Instruments Directive (MIFID) is the EU legislation that regulates firms who provide services to clients linked to financial instruments.

Source: Benchmark performance from SPAR, FactSet Research Systems Inc.

It is not possible to invest directly in an index. Index performance will differ from our actively managed strategies, which may involve a higher degree of risk.

Total gross of fee returns include both capital appreciation and reinvestment of income but exclude custody fees.

CHARACTERISTICS		
	MFS	S&P/TSX Capped Composite Index
Fundamentals - weighted average		
IBES long-term EPS growth <sup>1</sup>	10.6%	10.0%
Price/earnings (12 months forward exnegative earnings)	16.7x	14.9x
Return on equity (3-year average)	16.0%	13.5%
Return on invested capital	9.2%	8.3%
Long term debt/capital	35.0%	35.0%
Market capitalization		
Market capitalization (CAD) <sup>2</sup>	32.0 bn	4.5 bn
Market capitalization (CAD) <sup>3</sup>	77.6 bn	67.6 bn
Diversification		
Number of Issues	50	224
Turnover		
Trailing 1 year turnover <sup>4</sup>	12%	_
Risk/reward (10 year)	Gross/Net	
Upside capture	96.15%/94.72%	_
Downside capture	87.97%/89.29%	_
Sharpe ratio	0.59/0.55	0.49
Standard deviation	12.01%/12.01%	12.69%
Beta	0.92/0.93	_
Historical tracking error	2.74%/2.74%	_

TOP 10 HOLDINGS (%)			
Security	Sector	MFS	S&P/TSX Capped Composite Index
ROYAL BANK OF CANADA	Financials	7.8	6.1
TORONTO-DOMINION BANK/ THE	Financials	6.3	4.6
CANADIAN NATURAL RESOURCES LTD	Energy	4.9	3.5
CANADIAN PACIFIC KANSAS CITY LTD	Industrials	4.6	3.5
BANK OF MONTREAL	Financials	4.3	3.0
SHOPIFY INC	Information Technology	4.2	4.0
ENBRIDGE INC (EQ)	Energy	4.1	3.3
CANADIAN NATIONAL RAILWAY CO	Industrials	3.6	3.3
CONSTELLATION SOFTWARE INC/CANADA	Information Technology	3.6	2.3
SUNCOR ENERGY INC	Energy	3.6	2.0

SECTOR WEIGHTS UNDERWEIGHT/OVERWEIGHT (%)†					
	S&P/TSX Capped Composite Index				
Industrials	5.6				
Consumer Discretionary	4.1				
Information Technology	2.0				
Real Estate	0.0				
Health Care	-0.3				
Consumer Staples	-0.9				
Communication Services	-1.0				
Utilities	-1.8				
Materials	-2.2				
Financials	-2.8				
Energy	-3.6				

- <sup>1</sup> Source: FactSet
- <sup>2</sup> Median.
- <sup>3</sup> Weighted average.
- 4 US Turnover Methodology: (Lesser of Purchase or Sales)/Average Month End Market Value
- † 0.8% Cash & Cash Equivalents.

The information presented is based on an account determined to be representative of the composite's strategy. The representative account's performance is available upon request.

Any mention of specific companies, securities and/or sectors are for information purposes only and should not be construed as investment advice or a recommendation of any nature.

## Important risk considerations

Because the portfolio may invest a substantial amount of its assets in issuers located in a single country or in a limited number of countries, it may be more volatile than a portfolio that is more geographically diversified. 

Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions.

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Composite: MFS Canadian Equity Composite

Benchmark: S&P/TSX Capped Composite

Creation Date: 01-May-2012 Inception Date: 01-Apr-2012

Composite Description: The MFS Canadian Equity Composite includes all discretionary portfolios managed to the MFS Canadian Equity strategy. The strategy seeks long-term capital appreciation by investing primarily in large-capitalization companies that are domiciled in or have economic ties to Canada that offer durable, above-average growth, financial strength and a consistent business model. Because the portfolio may invest a substantial amount of its assets in issuers located in a single country or in a limited number of countries, it may be more volatile than a portfolio that is more geographically diversified. Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions.

## Institutional Separate Accounts Fee Schedule

Asset Breakpoints (CAD)	Fee
For Assets Up To 50 MM	30 bp
For Assets From 50 MM To 100 MM	25 bp
For Assets Over 100 MM	20 bp

Accounts are eligible for inclusion in the composite if they have assets greater than 1 MM USD (1.3 MM CAD). Accounts are included as of their first full month of performance.

					Accounts in	Annualiz	ed 3-Year		
	Composite and Benchmark Return %		Composite Composite at		Standard Deviation		Assets (CAD million)		
Period	Gross of fees	Net of fees^	Benchmark	Dispersion	End of Period	Composite	Benchmark	Composite	Firm
2023	11.45	11.19	11.75	n/a	<6	13.43	13.46	\$2,586.1	\$758,972.6
2022	-3.85	-4.14	-5.84	n/a	<6	16.99	18.08	\$1,364.0	\$714,369.6
2021	22.96	22.60	25.09	n/a	<6	15.11	16.37	\$1,949.5	\$851,837.8
2020	7.09	6.71	5.60	n/a	<6	15.45	17.01	\$1,663.9	\$763,223.3
2019	21.63	21.15	22.88	n/a	<6	8.42	9.11	\$1,693.8	\$672,454.2
2018	-6.36	-6.73	-8.89	n/a	<6	7.68	7.91	\$1,325.2	\$582,573.1
2017	9.41	8.85	9.10	n/a	<6	7.34	7.40	\$1,575.0	\$615,214.6
2016	15.37	14.54	21.08	n/a	<6	8.06	8.32	\$1,438.5	\$570,670.1
2015	-3.63	-4.33	-8.32	n/a	<6	8.31	8.47	\$1,295.5	\$572,882.1
2014	14.45	13.64	10.55	n/a	<6	n/a	n/a	\$1,469.9	\$498,295.4

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Past performance is no quarantee of future results.

Performance for periods less than one year are not annualized.

Total Gross of fee returns in CAD (includes both capital appreciation and reinvestment of income) are net of transaction costs, withholding taxes and direct expenses, but before management fees, custody and other indirect expenses. Certain institutional accounts hold Canadian trusts subject to custody and other indirect expenses. Typical separate accounts utilize 4:00 PM (London Time) foreign exchange rates; retail products will use rates deemed most appropriate for daily NAV per share calculations. The possibility exists for performance dispersion between otherwise similarly managed accounts and also with the benchmark.

Net of fee returns presented in this table are gross of fee returns reduced by management fees and performance fees if applicable (actual fees). For certain accounts where the actual fees are unavailable, the maximum applicable annual institutional separate account fees were applied.

Total returns of the benchmark are provided for each period depicted, expressed in CAD. Source of Benchmark Performance: FACTSET ®.

S&P/TSX Capped Composite - Comprises the majority of market capitalization for Canadian-based, Toronto Stock Exchange listed companies with the relative weight by market capitalization of any single index constituent is capped at 10%.

Composite Dispersion is measured by the asset-weighted standard deviation of gross of fees account returns for all accounts in the composite for the full period. For composites containing less than six accounts for the full period, dispersion is deemed not meaningful and is not presented. The three-year annualized ex post standard deviation measures the variability of the gross of fees composite returns and the benchmark returns over the preceding 36-month period.

Prior to 1-May-2017, the maximum institutional separate account fee charged for this product was 75 bps. From 1-May-2017 through 30-Jun-2020, the maximum institutional separate account fee charged for this product was 40 bps.

The composite asset minimum changed from 2MM USD to 1MM USD effective 1-Nov-2022.

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The firm's list of composite descriptions, list of pooled fund descriptions for limited distribution pooled funds, and list of broad distribution pooled funds are available upon request. Additionally, policies for valuing investment, calculating performance, and preparing GIPS Reports are available upon request. Standard & Poor's®" and "S&P®" are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones") and have been licensed for use by S&P Dow Jones Indices LLC and sublicensed for certain purposes by MFS. The S&P 500® is a product of S&P Dow Jones Indices LLC, and has been licensed for use by MFS. MFS's Fund(s) is not sponsored, endorsed, sold or promoted by S&P Dow Jones Indices LLC, Dow Jones, S&P, or their respective affiliates, and neither S&P Dow Jones Indices LLC, Dow Jones, S&P, their respective affiliates make any representation regarding the advisability of investing in such product(s).

#### **Limited Distribution Pooled Fund Fees and Expenses**

Fund Name	Vehicle	Max Management Fee	Other Expense	Total Expenses
MFS Canadian Equity Fund	Canadian Trust	40	5	45