# Fact Sheet



#### Goal

Seeks capital appreciation while outperforming the MSCI World Value Index (net div) over full market cycles.

### Investment team

#### **Portfolio Managers**

- Anne Christine Farstad
- 20 years with MFS
- 23 years in industry
- Zahid Kassam, CFA
- 12 years with MFS
- 18 years in industry

Institutional Portfolio Managers Paul Fairbrother, ASIP

- 5 years with MFS
- 32 years in industry
- Benjamin Tingling, CAIA
- 11 years with MFS

# 19 years in industry

Composite

## Assets under management (AUD)

MFS Investment Management®	967.9 billion
MFS® Contrarian Value Equity	2.2 billion

## Philosophy

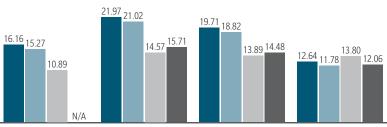
- An unconstrained global equity strategy that seeks to identify businesses that are experiencing operating difficulties or going through a difficult transition. While these businesses might not be completely stable, they may present interesting investment opportunities.
- We are mindful of valuation, balance sheet leverage and the importance of maintaining a suitable margin of safety, defined as the difference between the intrinsic value of the stock and its market price. Buying with a margin of safety means buying the stock well below what you think it's actually worth, i.e., its intrinsic value.
- We believe that, with disequilibrium, a stock can present an asymmetric risk and return profile with the potential to produce upside return while also limiting downside risk
- Generally has held less than 50 holdings

## Performance (%) total return

- MFS (gross of fees)
- MFS (net of fees)
- MSCI World Value Index (net div)

MSCI World Index (net div)

For periods of less than one-year returns are not annualized.



	Since Inception (01-Jul-16)	5 Years	3 Years	1 Year
Gross vs. MSCI World Value Index (net div)	5.27	7.40	5.82	-1.16
Net vs. MSCI World Value Index (net div)	4.38	6.45	4.93	-2.02
Gross vs. MSCI World Index (net div)	_	6.26	5.23	0.58
Net vs. MSCI World Index (net div)	_	5.31	4.34	-0.28

### Annual performance (%)

	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
MFS (gross of fees)	14.06	-5.04	29.55	3.16	27.35	3.60	25.99	15.92	8.60
MFS (net of fees)	13.22	-5.76	28.58	2.36	26.21	2.81	25.09	15.03	8.39
MSCI World Value Index (net div)	8.41	-0.88	21.93	-9.96	29.43	0.22	10.83	22.85	4.14
MSCI World Index (net div)	13.32	1.42	27.86	5.58	29.29	-12.24	23.03	30.78	-2.42

### MIFID II performance standard – 12-month rates of total return (%) as of the period ended

	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24	31-Mar-25
MFS (gross of fees)	44.59	8.85	21.23	25.60	12.64
MFS (net of fees)	43.46	7.88	20.34	24.70	11.78
MSCI World Value Index (net div)	19.15	12.15	6.47	21.94	13.80
MSCI World Index (net div)	23.78	11.69	4.25	28.43	12.06

Past performance is not a reliable indicator for future results. All financial investments involve an element of risk. The value of investments may rise and fall so you may get back less than originally invested. Investors should consider the risks, including lower returns, related to currency movements between their investing currency and the portfolio's base currency, if different.

Historical performance results may have differed had the composite included assets of client accounts during these time periods for various reasons including the impact of cash flows.

See the GIPS Composite Report at the end of this presentation for performance methodology and other information.

The Markets in Financial Instruments Directive (MIFID) is the EU legislation that regulates firms who provide services to clients linked to financial instruments.

Source: Benchmark performance from SPAR, FactSet Research Systems Inc.

It is not possible to invest directly in an index. Index performance will differ from our actively managed strategies, which may involve a higher degree of risk.

Total gross of fee returns include both capital appreciation and reinvestment of income but exclude custody fees.

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Net-of-fee performance is based on the average fee actually charged on assets managed in the strategy. Separate account fees are negotiated and if the fee you pay is higher than this average your performance would be lower.

CHARACTERISTICS			
	MFS	Benchmark <sup>^</sup>	Benchmark <sup>^^</sup>
Fundamentals - weighted			
average			
Price/earnings (12 months forward ex-negative earnings)	13.1x	14.8x	18.6x
IBES long-term EPS growth <sup>1</sup>	10.7%	8.9%	13.5%
Long term debt/capital	34.9%	43.3%	37.5%
Dividend yield	3.0%	2.9%	1.8%
Market capitalization			
Market capitalization (AUD) <sup>2</sup>	64.7 bn	259.2 bn	1,041.2 bn
Diversification			
Top ten issues	32%	13%	23%
Number of Issues	43	912	1,352
Turnover			
Trailing 1 year turnover <sup>3</sup>	68%	_	-
Risk profile (current)			
Active share vs.	-	98%	N/A
Barra predicted tracking error vs. <sup>4</sup>	-	7.46%	N/A
Risk/reward (5 year) - Gross/			
Net			
Standard deviation	14.27%/14.27%	10.68%	11.07%
Beta vs.	_	1.10/1.10	N/A

TOP 10 HOLDINGS (%)				
Security	Sector	MFS	Benchmark <sup>^</sup>	Benchmark <sup>^^</sup>
SPECTRIS PLC	Information Technology	3.9	-	-
NATIONAL GRID PLC	Utilities	3.9	0.2	0.1
RYANAIR HOLDINGS PLC	Industrials	3.2	_	_
DAVIDE CAMPARI-MILANO NV	Consumer Staples	3.2	_	0.0
NOVONESIS (NOVOZYMES) B	Materials	3.2	_	0.0
SIGNIFY NV	Industrials	3.1	_	_
AUTOLIV INC (EQ)	Consumer Discretionary	3.0	-	_
DEUTSCHE POST AG	Industrials	3.0	0.1	0.1
CIE GENERALE DES ETABLISSEMENTS MICHELIN SCA	Consumer Discretionary	2.9	0.1	0.0
CSX CORP	Industrials	2.9	0.2	0.1

# Important risk considerations

The portfolio's performance could be more volatile than the performance of more diversified portfolios. 
Investments in certain markets can involve greater risk and volatility because of adverse market, currency, economic, industry, political, regulatory, geopolitical, or other conditions. 
Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions. 
The portfolio's investments can continue to be undervalued for long periods of time, not realize their expected value, and be more volatile than the stock market in general.

#### Benchmark and vendor disclosures

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SECTOR WEIGHTS UNDERWEIGHT/OVERWEIGHT (%) <sup>†</sup>							
	Benc	hmark^^					
Industrials			22.4				23.0
Materials		6.6				7.6	
Consumer Discretionary		4.2				0.6	
Utilities		1.0				3.3	
Information Technology		0.3		-15.9			
Consumer Staples	-2.9				-0.6		
Real Estate	-3.9				-2.2		
Communication Services	-4.6			-7	7.9		
Energy	-5.0				-1.8		
Health Care	-7.1				-4.9		
Financials	-15.1				-5.4		

REGION WEIGHTS (%) <sup>†</sup>			
	MFS	Benchmark <sup>^</sup>	Benchmark <sup>^^</sup>
Europe ex-U.K.	39.3	12.9	12.8
United Kingdom	31.9	4.4	3.8
North America	13.3	74.2	75.1
Japan	8.6	5.7	5.4
Emerging Markets	2.8	_	_
Asia/Pacific ex-Japan	_	2.6	2.6
Developed - Middle East/Africa	-	0.2	0.2

^ MSCI World Value Index

^^ MSCI World Index

<sup>1</sup> Source: FactSet

<sup>2</sup> Weighted average.

<sup>3</sup> US Turnover Methodology: (Lesser of Purchase or Sales)/Average Month End Market Value

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The information presented is based on an account determined to be representative of the composite's strategy. The representative account's performance is available upon request.

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The GIPS Composite Report is attached to provide additional information about the strategy, composite, and performance methodology. The funds or other investment vehicles mentioned should not be construed as an offer or solicitation.



<b>Composite:</b> MFS Contrarian Value Equity Composite in AUD		Composite a	und Benchmark	Return %	с
Benchmark: MSCI The World Index Value - Net	Period	Gross of fees	Net of fees^	Benchmark	D
Return	2024	15.92	15.03	22.85	
Creation Date: 12-Aug-2016	2023	25.99	25.09	10.83	
Inception Date: 01-Jul-2016	2022	3.60	2.81	0.22	

**Composite Description:** The MFS Contrarian Value Equity Composite includes all discretionary portfolios managed to the MFS Contrarian Value Ed strategy. The strategy seeks capital appreciation utilizing a contrarian investment philosophy that ain identify areas of controversy in the market to engage with from a fundamental, bottom-up perspective to attractive investment opportunities with asymmetric risk/reward. The strategy invests primarily in global equity securities with an emphasis on valuation, balance sheet leverage and maintaining a suitable margin of safety, with the flexibility to invest in cash and high yield fixed income securities. The portfolio's performance could be more volatile than the performance of more diversified portfolios. Investments in certain markets can involve greater risk and volatility because of adverse market, currency, economic, industry, political, regulatory, geopolitical, or other conditions. Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions. The portfolio's investments can continue to be undervalued for long periods of time, not realize their expected value, and be more volatile than the stock market in general.

#### Institutional Separate Accounts Fee Schedule

Asset Breakpoints (AUD)	Fee
For Assets Up To 50 MM	65 bp
For Assets From 50 MM To 100 MM	55 bp
For Assets Over 100 MM	50 bp

Accounts are eligible for inclusion in the composite if they have assets greater than 1 MM USD (1.6 MM AUD). Accounts are included as of their first full month of performance.

						Accounts in	Annualiz	ed 3-Year		
		Composite a	and Benchmark	Return %	Composite	Composite at	Standard	Deviation	Assets (A	UD million)
- Net	Period	Gross of fees	Net of fees^	Benchmark	Dispersion	End of Period	Composite	Benchmark	Composite	Firm
	2024	15.92	15.03	22.85	n/a	<6	14.51	11.19	\$1,844.8	\$931,211.4
	2023	25.99	25.09	10.83	n/a	<6	14.53	10.62	\$992.1	\$843,540.3
	2022	3.60	2.81	0.22	n/a	<6	19.49	14.43	\$336.9	\$777,452.6
	2021	27.35	26.21	29.43	n/a	<6	17.47	13.34	\$174.5	\$927,550.8
ן י	2020	3.16	2.36	-9.96	n/a	<6	17.43	13.13	\$4.1	\$776,357.6
Equity	2019	29.55	28.58	21.93	n/a	<6	11.21	9.21	\$3.6	\$737,703.8
ims to	2018	-5.04	-5.76	-0.88	n/a	<6	n/a	n/a	\$4.6	\$605,885.6
age	2017	14.06	13.22	8.41	n/a	<6	n/a	n/a	\$4.8	\$627,773.3
o find	2016**	22.42	21.98	13.87	n/a	<6	n/a	n/a	\$4.2	\$587,681.0

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Past performance is no guarantee of future results.

Performance for periods less than one year are not annualized.

\*\* Indicates partial period.

Total Gross of fee returns in AUD (includes both capital appreciation and reinvestment of income) are net of transaction costs, withholding taxes and direct expenses, but before management fees, custody and other indirect expenses. Typical separate accounts utilize 4:00 PM (London Time) foreign exchange rates; retail products will use rates deemed most appropriate for daily NAV per share calculations. The possibility exists for performance dispersion between otherwise similarly managed accounts and also with the benchmark.

Net of fee returns presented in this table are gross of fee returns reduced by management fees and performance fees if applicable (actual fees). For certain accounts where the actual fees are unavailable, the maximum applicable annual institutional separate account fees were applied. Total returns of the benchmark are provided for each period depicted, expressed in AUD. Source of Benchmark Performance: FACTSET ®.

MSCI World Index Value - Net Return - a market capitalization-weighted index that is designed to measure equity market performance for value securities in the global developed markets.

Composite Dispersion is measured by the asset-weighted standard deviation of gross of fees account returns for all accounts in the composite for the full period. For composites containing less than six accounts for the full period, dispersion is deemed not meaningful and is not presented. The three-year annualized ex post standard deviation measures the variability of the gross of fees composite returns and the benchmark returns over the preceding 36month period.

Historical performance results may have differed had the composite included assets of client accounts during these time periods for various reasons including the impact of cash flows.

The MFS Contrarian Value Equity Composite is a US Dollar based composite available globally. The regional composite depicted here was created on 02-Oct-2018 for presentation in the Australian market. Where appropriate, data has been converted to Australian Dollar and the fees and breakpoints depicted are applicable to clients in this market.

Prior to 1-Jul-2020, the maximum institutional separate account fee charged for this product was 75 bps.

The composite asset minimum changed from 2MM USD to 1MM USD effective 1-Nov-2022.



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