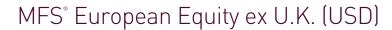
# Fact Sheet





15.09

# Goal

Seeks above average returns against MSCI Europe (ex U.K.) Index (net div) over full market cycles with below average risk.

### Investment team

# Portfolio Manager Matthew Barrett, ASIP

- 24 years with MFS
- 28 years in industry

# Institutional Portfolio Manager Benjamin Tingling, CAIA

- 10 years with MFS
- 18 years in industry

# Assets under management (USD)

MFS Investment
Management\*

MFS\* European
Equity ex U.K.
Composite

626.1 billion
642.8 million

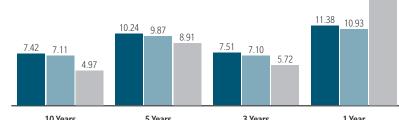
# Philosophy

We believe that stock prices follow durable earnings growth and accelerating cash flows, and that bottom-up fundamental research provides the best means of consistently identifying high quality European investments.

# Performance (%) total return

- MFS (gross of fees)
- MFS (net of fees)
- MSCI Europe (ex-UK) Index (net div)

For periods of less than one-year returns are not annualized.



	10 Years	5 Years	3 Years	1 Year
Gross vs. MSCI Europe (ex-UK) Index (net div)	2.45	1.33	1.79	-3.71
Net vs. MSCI Europe (ex-UK) Index (net div)	2.14	0.96	1.38	-4.16

### Annual performance (%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 YTD
MFS (gross of fees)	-6.23	2.26	0.43	32.03	-9.72	26.07	13.06	19.98	-14.67	18.90	4.06
MFS (net of fees)	-6.46	1.98	0.19	31.71	-9.95	25.74	12.76	19.58	-15.01	18.44	3.96
MSCI Europe (ex-UK) Index (net div)	-6.55	-0.65	-0.56	26.82	-15.14	24.81	10.91	15.66	-17.96	21.69	5.86

### MIFID II performance standard - 12-month rates of total return (%) as of the period ended

	31-Mar-20	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24
MFS (gross of fees)	-7.01	40.91	7.12	4.14	11.38
MFS (net of fees)	-7.26	40.53	6.72	3.75	10.93
MSCI Europe (ex-UK) Index (net div)	-12.72	48.56	0.63	2.01	15.09

Past performance is not a reliable indicator for future results. All financial investments involve an element of risk. The value of investments may rise and fall so you may get back less than originally invested. Investors should consider the risks, including lower returns, related to currency movements between their investing currency and the portfolio's base currency, if different.

See the GIPS Composite Report at the end of this presentation for performance methodology and other information.

The Markets in Financial Instruments Directive (MIFID) is the EU legislation that regulates firms who provide services to clients linked to financial instruments.

Source: Benchmark performance from SPAR, FactSet Research Systems Inc.

It is not possible to invest directly in an index. Index performance will differ from our actively managed strategies, which may involve a higher degree of risk.

Total gross of fee returns include both capital appreciation and reinvestment of income but exclude custody fees.

CHARACTERISTICS		
	MFS	MSCI Europe (ex-UK) Index
Fundamentals - weighted average		
Price/earnings (12 months forward exnegative earnings)	17.1x	14.8x
Dividend yield	2.3%	3.0%
IBES long-term EPS growth <sup>1</sup>	10.6%	10.9%
Return on equity (3-year average)	17.0%	22.1%
Long term debt/capital	35.4%	36.7%
Market capitalization		
Market capitalization (USD) <sup>2</sup>	118.5 bn	133.9 bn
Diversification		
Top ten issues	46%	27%
Number of Issues	47	338
Turnover		
Trailing 1 year turnover <sup>3</sup>	24%	_
Risk profile (current)		
Barra predicted tracking error <sup>4</sup>	3.35%	_
Active share	75%	_
Risk/reward (5 year)	Gross/Net	
Information ratio	0.34/0.24	_
Standard deviation	18.06%/18.06%	19.96%
Beta	0.89/0.89	_

TOP 10 HOLDINGS (%)			
Security	Sector	MFS	MSCI Europe (ex-UK) Index
SCHNEIDER ELECTRIC SE	Industrials	6.0	1.4
SAPSE	Information Technology	5.9	2.4
LINDE PLC	Materials	4.8	
NESTLE SA	Consumer Staples	4.8	3.3
LVMH MOET HENNESSY LOUIS VUITTON SE	Consumer Discretionary	4.8	2.9
CAPGEMINI SE	Information Technology	4.3	0.4
ROCHE HOLDING AG	Health Care	4.3	2.2
NOVARTIS AG	Health Care	4.1	2.3
ESSILORLUXOTTICA SA	Health Care	3.3	0.8
ASSA ABLOY AB	Industrials	3.2	0.3

SECTOR WEIGHTS UNDERWEIGHT/OVERWEIGHT (%)†					
	MSCI Europe (ex-UK) Index				
Consumer Staples	3.4				
Information Technology	2.8				
Consumer Discretionary	1.6				
Materials	0.6				
Health Care	0.0				
Communication Services	-0.4				
Energy	-0.8				
Real Estate	-0.9				
Utilities	-3.2				
Industrials	-3.3				
Financials	-5.9				

COUNTRY WEIGHTS (%) <sup>†</sup>						
	MFS	MSCI Europe (ex-UK) Index				
France	31.5	23.9				
Switzerland	20.1	18.5				
Germany	15.3	17.2				
Netherlands	6.2	9.9				
Ireland	6.0	0.7				
United States	4.8	_				
Sweden	3.2	6.1				
Spain	2.6	5.3				
Italy	1.4	5.5				
Portugal	1.1	0.3				
Austria	0.7	0.4				
Czech Republic	0.7	_				
Finland	0.5	1.9				
Denmark	_	7.2				
Belgium	_	1.8				
Norway	_	1.2				
United Kingdom	_	0.2				

- <sup>1</sup> Source: FactSet
- Weighted average.
- <sup>3</sup> US Turnover Methodology: (Lesser of Purchase or Sales)/Average Month End Market Value
- Source Barra. The Barra information may not be redistributed, may not be reproduced or redisseminated in any form and may not be used to create any financial instruments or products or any indices. The Barra information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. Barra, each of its affiliates and each other person involved in or related to compiling, computing or creating any Barra information (collectively, the "Barra Parties") expressly disclaims all warranties (including, without limitation, any warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any Barra Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages.
- <sup>†</sup> 6.0% Cash & Cash Equivalents.

The information presented is based on an account determined to be representative of the composite's strategy. The representative account's performance is available upon request.

Any mention of specific companies, securities and/or sectors are for information purposes only and should not be construed as investment advice or a recommendation of any nature.

# Important risk considerations

Because the portfolio may invest a substantial amount of its assets in issuers located in a single country or in a limited number of countries, it may be more volatile than a portfolio that is more geographically diversified. 

Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions.

# Benchmark and vendor disclosures

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The GIPS Composite Report is attached to provide additional information about the strategy, composite, and performance methodology. The funds or other investment vehicles mentioned should not be construed as an offer or solicitation.



Composite: MFS European Equity ex U.K.

Composite in USD

Benchmark: MSCI Europe ex UK - Net Return

Creation Date: 28-Feb-2002

Inception Date: 01-Feb-2002

Composite Description: The MFS European Equity ex-U.K. Composite includes all discretionary portfolios managed to the MFS European Equity strategy that restrict investing in securities issued by companies in the United Kingdom. The strategy seeks capital appreciation by investing primarily in a portfolio of European equity securities, excluding the United Kingdom, that MFS believes have attractive valuations and above-average growth prospects. Because the portfolio may invest a substantial amount of its assets in issuers located in a single country or in a limited number of countries, it may be more volatile than a portfolio that is more geographically diversified. Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic. industry, political, regulatory, geopolitical, and other conditions

# Institutional Separate Accounts Fee Schedule

Asset Breakpoints (USD)	Fee
For Assets Up To 50 MM	55 bp
For Assets From 50 MM To 100 MM	50 bp
For Assets Over 100 MM	45 bp

Accounts are eligible for inclusion in the composite if they have assets greater than 1 MM USD. Accounts are included as of their first full month of performance.

#### **Derivative Exposure Disclosure**

Certain accounts in this composite utilize derivatives for hedging, investment exposure, implementation efficiency, and transaction cost mitigation purposes. Derivative exposures can be volatile, used to take long or short positions, involve leverage (which can magnify gains or losses), and involve counterparty and liquidity risk. The table below displays the high, median, and low month-end derivative exposures over the last three years, when available or since inception if the composite is less than three years old. Derivative exposure of the account is calculated as the gross equivalent exposure of total net assets. The derivative exposures, displayed below, are the average exposures of the accounts that held derivatives.

LONG EX	POSURE	SHORT EX	POSURE
High	7.95%	High	-7.8
Median	2.14%	Median	-2.1

NG EXP	OSURE	SHORT EX	POSURE
	7.95%	High	-7.83%
1	2 14%	Median	-2 18%

	Composite a	and Benchmark	Return %	Composite	Composite at	Standard	Deviation	Assets (U	ISD million)
Period	Gross of fees	Net of fees^	Benchmark	Dispersion	End of Period	Composite	Benchmark	Composite	Firm
2023	18.90	18.44	21.69	n/a	<6	17.94	19.30	\$629.1	\$575,589.7
2022	-14.67	-15.01	-17.96	n/a	<6	20.17	22.47	\$454.3	\$527,229.5
2021	19.98	19.58	15.66	n/a	<6	17.18	18.98	\$363.0	\$674,375.8
2020	13.06	12.76	10.91	n/a	<6	17.31	19.76	\$1,966.4	\$599,076.3
2019	26.07	25.74	24.81	n/a	<6	11.32	12.59	\$1,508.7	\$518,568.9
2018	-9.72	-9.95	-15.14	n/a	<6	12.19	13.09	\$1,194.1	\$426,543.5
2017	32.03	31.71	26.82	n/a	<6	12.46	12.82	\$1,320.5	\$491,012.9
2016	0.43	0.19	-0.56	n/a	<6	13.26	13.78	\$1,002.2	\$425,539.8
2015	2.26	1.98	-0.65	n/a	<6	12.87	14.37	\$1,196.1	\$412,412.4
2014	-6.23	-6.46	-6.55	n/a	<6	13.43	16.05	\$1,221.1	\$430,214.0

Accounts in

**Annualized 3-Year** 

MFS Investment Management® claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. MFS Investment Management has been independently verified for the periods 1-Jan-1988 through 31-Dec-2022. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Past performance is no guarantee of future results.

Performance for periods less than one year are not annualized.

Total Gross of fee returns in USD (includes both capital appreciation and reinvestment of income) are net of transaction costs, withholding taxes and direct expenses, but before management fees, custody and other indirect expenses. Typical separate accounts utilize 4:00 PM (London Time) foreign exchange rates; retail products will use rates deemed most appropriate for daily NAV per share calculations. The possibility exists for performance dispersion between otherwise similarly managed accounts and also with the benchmark.

Net of fee returns presented in this table are gross of fee returns reduced by management fees and performance fees if applicable (actual fees). For certain accounts where the actual fees are unavailable, the maximum applicable annual institutional separate account fees were applied. Total returns of the benchmark are provided for each period depicted, expressed in USD. Source of Benchmark Performance: FACTSET ®.

MSCI Europe ex UK - Net Return - a market capitalization-weighted index that is designed to measure European equity market performance, excluding the United Kingdom.

Composite Dispersion is measured by the asset-weighted standard deviation of gross of fees account returns for all accounts in the composite for the full period. For composites containing less than six accounts for the full period, dispersion is deemed not meaningful and is not presented. The three-year annualized ex post standard deviation measures the variability of the gross of fees composite returns and the benchmark returns over the preceding 36-

The MFS European Equity ex U.K. composite is a British Pound based composite available globally. The regional composite depicted here was created on 29-Jun-2011 for presentation in the US market. Where appropriate, data has been converted to US Dollar and the fees and breakpoints depicted are applicable to clients in this market.

The composite asset minimum changed from 2MM USD to 1MM USD effective 1-Nov-2022.

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**Low** 0.95% **Low** 

-1.10% The firm's list of composite descriptions, list of pooled fund descriptions for limited distribution pooled funds, and list of broad distribution pooled funds are available upon request. Additionally, policies for valuing investment, calculating performance, and preparing GIPS Reports are available upon request. Source: MSCI. The MSCI data is comprised of a custom index calculated by MSCI for, and as requested by, MFS. The MSCI data is for internal use only and may not be redistributed or used in connection with creating or offering any securities, financial products, or indices. Neither MSCI nor any other third party involved in or related to compiling, computing, or creating the MSCI data (the "MSCI Parties") makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and the MSCI Parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability, or fitness for a particular purpose with respect to such data. Without limiting any of the foregoing, in no event shall any of the MSCI Parties have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.