

## Goal

Seeks to outperform the MSCI All Country World Growth Index (net div) over full market cycles.

## Investment team

**Portfolio Managers** 

- Jeffrey Constantino, CFA, CPA 24 years with MFS
- 27 years in industry
- Joseph Skorski
- 17 years with MFS
- 27 years in industry
- Institutional Portfolio Manager Andrew Boyd
- 26 years with MFS
- 30 years in industry

#### Assets under management (CAD)

MFS Investment Management <sup>®</sup>	847.2 billion
MFS <sup>®</sup> Global Growth Concentrated Equity Composite	3.5 million

## Philosophy

The tenets of our investment philosophy are based upon the following beliefs:

- Stock prices often over-react to shorter term, temporary events, providing opportunities for longer term investors
- Quality is underappreciated by the market
- Compounding free cash flow growth at above average rates is a key driver of increasing intrinsic value
- Valuation is a critical element of stock price performance

## Performance (%) total return

<ul> <li>MFS (gross of fees)</li> <li>MFS (net of fees)</li> <li>MSCI All Country World Growth Index (net div)</li> <li>For periods of less than one-year returns are not annualized.</li> </ul>	14.36 13.43 13.30	13.13 12.24 13.86	8.79 7.95 9.40	20.01 19.13
	10 Years	5 Years	3 Years	1 Year
Gross vs. MSCI All Country World Growth Index (net div)	1.06	-0.73	-0.61	-8.19
Net vs. MSCI All Country World Growth Index (net div)	0.13	-1.62	-1.45	-9.07

## Annual performance (%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 YTD
MFS (gross of fees)	21.83	19.19	1.16	22.95	8.56	31.86	18.82	15.05	-10.41	18.12	8.46
MFS (net of fees)	20.81	18.20	0.30	21.92	7.65	30.77	17.85	14.14	-11.13	17.23	8.28
MSCI All Country World Growth Index (net div)	14.93	21.79	-0.30	21.46	0.14	26.01	31.25	16.11	-23.42	29.65	12.38

## MIFID II performance standard - 12-month rates of total return (%) as of the period ended

	31-Mar-20	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24
MFS (gross of fees)	7.48	33.91	4.86	2.31	20.01
MFS (net of fees)	6.58	32.85	4.03	1.49	19.13
MSCI All Country World Growth Index (net div)	4.11	40.36	4.77	-2.51	28.20

Past performance is not a reliable indicator for future results. All financial investments involve an element of risk. The value of investments may rise and fall so you may get back less than originally invested. Investors should consider the risks, including lower returns, related to currency movements between their investing currency and the portfolio's base currency, if different.

See the GIPS Composite Report at the end of this presentation for performance methodology and other information.

The Markets in Financial Instruments Directive (MIFID) is the EU legislation that regulates firms who provide services to clients linked to financial instruments.

Source: Benchmark performance from SPAR, FactSet Research Systems Inc.

It is not possible to invest directly in an index. Index performance will differ from our actively managed strategies, which may involve a higher degree of risk.

Total gross of fee returns include both capital appreciation and reinvestment of income but exclude custody fees.

# Fact Sheet | Q1 | 2024

CHARACTERISTICS		
	MFS	MSCI All Country World Growth Index
Fundamentals - weighted average		
Price/earnings (12 months forward)	26.0x	26.4x
IBES long-term EPS growth <sup>1</sup>	12.0%	18.5%
Market capitalization		
Market capitalization (CAD) <sup>2</sup>	728.5 bn	1,197.1 bn
Diversification		
Number of Issues	28	1,482
Turnover		
Trailing 1 year turnover <sup>3</sup>	33%	-
Risk profile (current)		
Barra predicted tracking error <sup>4</sup>	5.05%	-
Risk/reward (10 year)	Gross/Net	
Standard deviation	12.19%/12.19%	13.42%

#### TOP 10 HOLDINGS (%)

Security	Sector	MFS	MSCI All Country World Growth Index
MICROSOFT CORP	Information Technology	9.4	8.0
VISA INC	Financials	5.5	1.2
TAIWAN SEMICONDUCTOR MANUFACTURING CO LTD	Information Technology	4.6	1.6
ACCENTURE PLC	Information Technology	4.4	0.3
SCHNEIDER ELECTRIC SE	Industrials	4.3	0.3
AON PLC	Financials	4.3	0.2
ALPHABET INC	Communication Services	4.2	4.5
TJX COS INC/THE	Consumer Discretionary	4.1	_
CANADIAN PACIFIC KANSAS CITY LTD	Industrials	3.9	0.2
ANALOG DEVICES INC	Information Technology	3.7	_

		MSCI All Country World Growth Index
Financials		6.5
Health Care		4.4
Consumer Staples		2.8
Real Estate		1.9
Utilities		-0.3
Consumer Discretionary		-1.2
Energy		-1.3
Communication Services		-1.6
Industrials		-1.6
Materials		-2.9
Information Technology		-8.6
<b>REGION WEIGHTS (%)</b> <sup>†</sup>		
	MFS	MSCI All Country World Growth Index
North America	76.5	66.0
Emerging Markets	14.1	10.1
Europe ex-U.K.	7.5	13.0
Japan	-	5.4
United Kingdom	_	2.8
Asia/Pacific ex-Japan	-	2.5
Developed - Middle East/Africa	_	0.2

SECTOR WEIGHTS UNDERWEIGHT/OVERWEIGHT (%)<sup>†</sup>

Source: FactSet

<sup>2</sup> Weighted average.

<sup>3</sup> US Turnover Methodology: (Lesser of Purchase or Sales)/Average Month End Market Value

<sup>4</sup> Source Barra. The Barra information may not be redistributed, may not be reproduced or redisseminated in any form and may not be used to create any financial instruments or products or any indices. The Barra information is provided on an "as is" basis and the user of this information assumes the entire risk of any use made of this information. Barra, each of its affiliates and each other person involved in or related to compiling, computing or creating any Barra information (collectively, the "Barra Parties") expressly disclaims all warranties (including, without limitation, any warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall any Barra Party have any liability for any direct, indirect, special, incidental, punitive, consequential (including, without limitation, lost profits) or any other damages.

<sup>†</sup> 1.9% Cash & Cash Equivalents.

The information presented is based on an account determined to be representative of the composite's strategy. The representative account's performance is available upon request.

Any mention of specific companies, securities and/or sectors are for information purposes only and should not be construed as investment advice or a recommendation of any nature.

## Important risk considerations

The portfolio's performance could be more volatile than the performance of more diversified portfolios. **■** Emerging markets can have less market structure, depth, and regulatory, custodial or operational oversight and greater political, social, geopolitical and economic instability than developed markets. **■** Investments in certain markets can involve greater risk and volatility because of adverse market, currency, economic, industry, political, regulatory, geopolitical, or other conditions. **■** Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, regulatory, geopolitical, and other conditions. **■** Investments in growth companies can be more sensitive to the company's earnings and more volatile than the stock market in general.

#### Benchmark and vendor disclosures

Index data source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed or produced by MSCI. The Global Industry Classification Standard (GICS<sup>®</sup>) was developed by and/or is the exclusive property of MSCI, Inc. and S&P Global Market Intelligence Inc. ("S&P Global Market Intelligence"). GICS is a service mark of MSCI and S&P Global Market Intelligence and has been licensed for use by MFS. MFS has applied its own internal sector/industry classification methodology for equity securities and non-equity securities that are unclassified by GICS.



#### **Global disclosures**

Issued in the United States by MFS Institutional Advisors, Inc., a U.S.-based investment advisor and subsidiary of Massachusetts Financial Services Company ("MFS"). Issued in Canada by MFS Investment Management Canada Limited. MFS Institutional Advisors, Inc. provides certain sub-advisory services to all MFS Investment Management Canada Limited portfolios, including discretionary investment management for non-Canadian portfolios or components of portfolios. Pursuant to a sub-advisory agreement executed between MFS Institutional Advisors, Inc. and MFS Investment Management Canada Limited. MFS provides investment advice pursuant to statutory exemptions or regulatory relief, as applicable. Such advice is being rendered outside of Canada and certain members of the team may not be registered in any capacity with any Canadian securities regulatory authority. Note to UK and Switzerland readers: Issued in the UK and Switzerland by MFS International (U.K.) Limited ("MIL UK"), a private limited company registered in England and Wales with the company number 03062718, and authorised and regulated in the conduct of investment business by the UK Financial Conduct Authority. MIL UK, an indirect subsidiary of MFS®, has its registered office at One Carter Lane, London, EC4V 5ER. Note to Europe (ex UK and Switzerland) readers: Issued in Europe by MFS Investment Management (Lux) S. à r.l. (MFS Lux) - authorized under Luxembourg law as a management company for Funds domiciled in Luxembourg and which both provide products and investment services to institutional investors and is registered office is at S.a.r.l. 4 Rue Albert Borschette, Luxembourg L-1246, Tel: 352 2826 12800. This material shall not be circulated or distributed to any person other than to professional investors (as permitted by local regulations) and should not be relied upon or distributed to persons where such reliance or distribution would be contrary to local regulation. Issued in Hong Kong by MFS International (Hong Kong) Limited ("MIL HK"), a private limited company licensed and regulated by the Hong Kong Securities and Futures Commission (the "SFC"). MIL HK is a wholly-owned, indirect subsidiary of Massachusetts Financial Services Company, a US based investment adviser and fund sponsor registered with the US Securities and Exchange Commission. MIL HK is approved to engage in dealing in securities and asset management regulated activities and may provide certain investment services to "professional investors" as defined in the Securities and Futures Ordinance ("SFO"). Issued in Singapore by MFS International Singapore Pte. Ltd., a private limited company registered in Singapore with the company number 201228809M, and further licensed and regulated by the Monetary Authority of Singapore. Issued in Japan: MFS Investment Management K.K., is registered as a Financial Instruments Business Operator, Kanto Local Finance Bureau (FIBO) No.312, a member of the Investment Trust Association, Japan and the Japan Investment Advisers Association. As fees to be borne by investors vary depending upon circumstances such as products, services, investment period and market conditions, the total amount nor the calculation methods cannot be disclosed in advance. All investments involve risks, including market fluctuation and investors may lose the principal amount invested. Investors should obtain and read the prospectus and/or document set forth in Article 37-3 of Financial Instruments and Exchange Act carefully before making the investments. For professional investors in Australia: MFS International Australia Pty Ltd ("MFS Australia") (ABN 68 607 579 537) holds an Australian financial services licence number 485343. MFS Australia is regulated by the Australian Securities and Investments Commission. For Professional Investors in China – MFS Financial Management Consulting (Shanghai) Co., Ltd. 2801-12, 28th Floor, 100 Century Avenue, Shanghai World Financial Center, Shanghai Pilot Free Trade Zone, 200120, China, a Chinese limited liability company registered to provide financial management consulting services. This material is directed at investment professionals for general information use only with no consideration given to the specific investment objective, financial situation and particular needs of any specific person. Any securities and/or sectors mentioned herein are for illustration purposes and should not be construed as a recommendation for investment. Investment involves risk. Past performance is not indicative of future performance. The information contained herein may not be copied, reproduced or redistributed without the express consent of MFS Investment Management ("MFS"). While the information is believed to be accurate, it may be subject to change without notice. MFS does not warrant or represent that it is free from errors or omissions or that the information is suitable for any particular person's intended use. Except in so far as any liability under any law cannot be excluded, MFS does not accept liability for any inaccuracy or for the investment decisions or any other actions taken by any person on the basis of the material included. MFS does not authorise distribution to retail investors. Unless otherwise indicated, logos, product and services names are trademarks of MFS and its affiliates and may be registered in certain countries. The GIPS Composite Report is attached to provide additional information about the strategy, composite, and performance methodology. The funds or other investment vehicles mentioned should not be construed as an offer or solicitation.



Composite: MFS Global Growth Concentrated						Accounts in	Annualiz	ed 3-Year		
Equity Composite in CAD		Composite a	nd Benchmark	Return %	Composite	Composite at	Standard	Deviation	Assets (C	AD million)
Benchmark: MSCI AC World Index - Net Return	Period	Gross of fees	Net of fees^	Benchmark	Dispersion	End of Period	Composite	Benchmark	Composite	Firm
Creation Date: 06-May-2013	2023	18.12	17.23	18.92	n/a	<6	13.18	12.44	\$3.2	\$758,972.6
,	2022	-10.41	-11.13	-12.43	n/a	<6	14.25	14.90	\$2.7	\$714,369.6
Inception Date: 01-Apr-2013	2021	15.05	14.14	17.53	n/a	<6	11.65	12.13	\$3.0	\$851,837.8
Composite Description: The MFS Global Growth	2020	18.82	17.85	14.22	n/a	<6	12.25	12.86	\$3.9	\$763,223.3
Concentrated Equity Composite includes all discretionary portfolios managed to the MFS Global	2019	31.86	30.77	20.20	n/a	<6	10.91	9.30	\$4.9	\$672,454.2
Growth Concentrated Equity strategy. The strategy	2018	8.56	7.65	-1.26	n/a	<6	11.21	9.59	\$5.4	\$582,573.1
seeks long-term capital appreciation by investing	2017	22.95	21.92	15.83	n/a	<6	12.53	10.79	\$5.0	\$615,214.6
principally in a concentrated portfolio of 20-30 stocks of companies worldwide that have the potential to	2016	1.16	0.30	4.13	n/a	<6	11.29	9.94	\$4.0	\$570,670.1
generate higher earnings growth and returns over the	2015	19.19	18.20	17.10	n/a	<6	n/a	n/a	\$4.0	\$572,882.1
long term than their industry, and whose stock valuations do not fully reflect their long-term growth	2014	21.83	20.81	13.55	n/a	<6	n/a	n/a	\$3.3	\$498,295.4

MFS Investment Management® claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. MFS Investment Management has been independently verified for the periods 1-Jan-1988 through 31-Dec-2022. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Past performance is no guarantee of future results.

Performance for periods less than one year are not annualized.

Total Gross of fee returns in CAD (includes both capital appreciation and reinvestment of income) are net of transaction costs, withholding taxes and direct expenses, but before management fees, custody and other indirect expenses. Typical separate accounts utilize 4:00 PM (London Time) foreign exchange rates; retail products will use rates deemed most appropriate for daily NAV per share calculations. The possibility exists for performance dispersion between otherwise similarly managed accounts and also with the benchmark.

Net of fee returns presented in this table are gross of fee returns reduced by management fees and performance fees if applicable (actual fees). For certain accounts where the actual fees are unavailable, the maximum applicable annual institutional separate account fees were applied. Total returns of the benchmark are provided for each period depicted, expressed in CAD. Source of Benchmark Performance: FACTSET ®.

MSCI AC World Index - Net Return - a market capitalization-weighted index that is designed to measure equity market performance in the global developed and emerging markets.

Composite Dispersion is measured by the asset-weighted standard deviation of gross of fees account returns for all accounts in the composite for the full period. For composites containing less than six accounts for the full period, dispersion is deemed not meaningful and is not presented. The three-year annualized ex post standard deviation measures the variability of the gross of fees composite returns and the benchmark returns over the preceding 36month period.

The MFS Global Growth Concentrated Equity Composite is a US Dollar based composite available globally. The regional composite depicted here was created on 26-August-2016 for presentation in the Canadian market. Where appropriate, data has been converted to Canadian Dollar and the fees and breakpoints depicted are applicable to clients in this market.

Historical performance results may have differed had the composite included assets of client accounts during these time periods for various reasons including the impact of cash flows.

Prior to 1-Jul-2020, the maximum institutional separate account fee charged for this product was 85 bps. From 1-Jul-2020 through 31-Aug-2023, the maximum institutional separate account fee charged for this product was 80 bps.

The composite asset minimum changed from 2MM USD to 1MM USD effective 1-Nov-2022.

On 19-Dec-2023: the benchmark was changed from MSCI AC World Index Growth - Net Return to MSCI AC World Index - Net Return. The change is retroactive from inception of the composite.

companies worldwide that have the potential to
generate higher earnings growth and returns over the
long term than their industry, and whose stock
valuations do not fully reflect their long-term growth
prospects. Investments in certain markets can involve
greater risk and volatility because of adverse market,
currency, economic, industry, political, regulatory,
geopolitical, or other conditions. Stock markets and
investments in individual stocks are volatile and can
decline significantly in response to or investor
perception of, issuer, market, economic, industry,
political, regulatory, geopolitical, and other conditions.
Investments in growth companies can be more
sensitive to the company's earnings and more volatile
than the stock market in general. Emerging markets can
have less market structure, depth, and regulatory,
custodial or operational oversight and greater political,
social, geopolitical and economic instability than
developed markets. The portfolio's performance could
be more volatile than the performance of more
diversified portfolios.

Institutional Separate Accounts Fee Schedule

Asset Breakpoints (CAD)	Fee
For Assets Up To 50 MM	70 bp
For Assets From 50 MM To 100 MM	60 bp
For Assets Over 100 MM	55 bp

Accounts are eligible for inclusion in the composite if they have assets greater than 1 MM USD (1.3 MM CAD). Accounts are included as of their first full month of performance.



For purposes of GIPS compliance, the firm is defined as MFS Investment Management (MFS), which is comprised of Massachusetts Financial Services Company and MFS Institutional Advisors, Inc. (MFSI), each of which is a registered investment advisor, MFS Heritage Trust Company, a New Hampshire Trust company, and MFS Investment Management Canada Limited. Total firm assets include assets managed by Massachusetts Financial Services Company, MFSI, MFS Heritage Trust Company and MFS Investment Management Canada Limited as well as assets managed by Massachusetts Financial Services Company and MFSI in a sub-advisory capacity on behalf of affiliated investment advisors that may or may not be registered under the United States Investment Advisers Act of 1940, such as MFS International (U.K.), Ltd. (MIL UK) and MFS Investment Management K.K. (MIMKK), MFS International Singapore Pte. Ltd, MFS International Australia Pty Ltd, and MFS Investment Management Company (Lux) S.à r.I as well as assets managed by Massachusetts Financial Services Company and MFSI on behalf of unaffiliated investment advisors that are not registered under the United States Investment Advisers Act of 1940.

The firm's list of composite descriptions, list of pooled fund descriptions for limited distribution pooled funds, and list of broad distribution pooled funds are available upon request. Additionally, policies for valuing investment, calculating performance, and preparing GIPS Reports are available upon request. Source. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed or produced by MSCI.