

Goal

The goal of the Equity Income strategy is to produce an income-oriented return stream and to outperform the S&P 500 Index over a full market cycle.

Investment team

Lead Portfolio Manager Jonathan Sage, CFA

- 24 years with MFS
- 28 years in industry

Portfolio Managers Jim Fallon

- 25 years with MFS
- 25 years in industry
- Matt Krummell, CFA
- 23 years with MFS
- 31 years in industry
- Jed Stocks, CFA
- 24 years with MFS

25 years in industry Institutional Portfolio Manager

Jeffrey Morrison, CFA

- 18 years with MFS
- 36 years in industry

Assets under management (USD)

MFS Investment Management [®]	626.1 billion
MFS [®] Equity Income Composite	522.1 million

Philosophy

We believe that income and capital appreciation are both important when considering total return. With this belief in mind, we seek to build a portfolio that can produce an income stream and long-term capital appreciation. Our disciplined, actively managed investment approach:

- Focuses on companies that we believe have relatively high dividend yields and/or long-term capital appreciation potential
- Aims to invest in above-average quality companies that are trading at favorable valuations with an investment catalyst
- Blends fundamental and quantitative research in a disciplined portfolio construction process

Performance (%) total return

 MFS (gross of fees) MFS (net of fees) Standard & Poor's 500 Stock Index For periods of less than one-year returns are not annualized. 	10.90 10.28 12.96	13.43 12.88 ^{15.05}	11.74 11.20 11.49	24.49 23.89
Gross vs. Standard & Poor's 500 Stock Index	10 Years	5 Years	3 Years	1 Year
	-2.06	-1.62	0.25	-5.39
Net vs. Standard & Poor's 500 Stock Index	-2.68	-2.17	-0.29	-5.99

Annual performance (%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 YTD
MFS (gross of fees)	10.36	-0.01	11.48	20.80	-6.93	26.55	9.28	27.08	-6.30	16.94	9.35
MFS (net of fees)	9.54	-0.71	10.78	20.10	-7.44	25.94	8.75	26.47	-6.77	16.37	9.22
Standard & Poor's 500 Stock Index	13.69	1.38	11.96	21.83	-4.38	31.49	18.40	28.71	-18.11	26.29	10.56

MIFID II performance standard - 12-month rates of total return (%) as of the period ended

	31-Mar-20	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24
MFS (gross of fees)	-14.01	56.49	14.70	-2.29	24.49
MFS (net of fees)	-14.43	55.75	14.14	-2.77	23.89
Standard & Poor's 500 Stock Index	-6.98	56.35	15.65	-7.73	29.88

Past performance is not a reliable indicator for future results. All financial investments involve an element of risk. The value of investments may rise and fall so you may get back less than originally invested. Investors should consider the risks, including lower returns, related to currency movements between their investing currency and the portfolio's base currency, if different.

See the GIPS Composite Report at the end of this presentation for performance methodology and other information.

The Markets in Financial Instruments Directive (MIFID) is the EU legislation that regulates firms who provide services to clients linked to financial instruments.

Source: Benchmark performance from SPAR, FactSet Research Systems Inc.

It is not possible to invest directly in an index. Index performance will differ from our actively managed strategies, which may involve a higher degree of risk.

Total gross of fee returns include both capital appreciation and reinvestment of income but exclude custody fees.

Fact Sheet | Q1 | 2024 MFS[®] Equity Income (USD)

	MFS	Standard & Poor's 500 Stock Index
Fundamentals - weighted average		
Price/earnings (12 months forward)	14.1x	21.9x
Free cash flow yield (12 months trailing)	2.6%	2.2%
IBES long-term EPS growth ¹	8.8%	14.4%
PEG ratio	1.7x	2.0x
Price/sales	1.4x	2.8x
Dividend yield	2.6%	1.4%
Market capitalization		
Market capitalization (USD) ²	449.2 bn	805.6 bn
Diversification		
Top ten issues	28%	32%
Number of Issues	93	503
Turnover		
Trailing 1 year turnover ³	44%	-
Risk profile (current)		
Axioma predicted tracking error ⁴	4.03%	-
Active share	72%	-
Risk/reward (10 year)	Gross/Net	
Beta	0.94/0.94	-
Standard deviation	14.81%/14.81%	15.16%
Sharpe ratio	0.65/0.60	0.77

TOP 10 HOLDINGS (%)		
Security	MFS	Standard & Poor's 500 Stock Index
MICROSOFT CORP	5.1	7.1
JPMORGAN CHASE & CO	3.4	1.3
APPLE INC	3.2	5.6
ALPHABET INC	2.7	3.7
CIGNA GROUP/THE	2.6	0.2
TARGET CORP	2.4	0.2
WELLS FARGO & CO	2.4	0.5
LAM RESEARCH CORP	2.3	0.3
HOME DEPOT INC/THE	2.0	0.9
AMERIPRISE FINANCIAL INC	2.0	0.1

Standard & Poor's 500 Stock Index Financials 85 Energy 2.5 2.1 Industrials Health Care 1.8 1.5 **Real Estate** Consumer Staples 1.0 Materials 0.8 **Convertible Debt** 0.3 Utilities 0.2 **Communication Services** -2.9 **Consumer Discretionary** -5.1 Information Technology -13.5

SECTOR WEIGHTS UNDERWEIGHT/OVERWEIGHT (%)[†]

¹ Source: FactSet

² Weighted average.

³ US Turnover Methodology: (Lesser of Purchase or Sales)/Average Month End Market Value

⁴ Source: Axioma

[†] 2.7% Cash & Cash Equivalents.

The information presented is based on an account determined to be representative of the composite's strategy. The representative account's performance is available upon request.

Any mention of specific companies, securities and/or sectors are for information purposes only and should not be construed as investment advice or a recommendation of any nature.

Important risk considerations

Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions.

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The GIPS Composite Report is attached to provide additional information about the strategy, composite, and performance methodology. The funds or other investment vehicles mentioned should not be construed as an offer or solicitation.



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Composite: MFS Equity Income Composite

Benchmark: S&P 500 - Total Return

Creation Date: 13-Nov-2012

Inception Date: 01-Oct-2012

Composite Description: The MFS Equity Incom Composite includes all discretionary portfolios mana to the MFS Equity Income strategy. The strategy see total return, including a combination of current incom and long-term capital appreciation, by investing primarily in dividend-paying US equity securities selected through a blend of fundamental and guantitative research. Fundamental research focuse on guality and valuation with a long-term investment horizon. Quantitative research, which utilizes multifactor models, provides an objective appraisal that complements the qualitative perspective of fundamental research. MFS' investment analysis, development and an investment focus that results in underperforming portfolios with similar investment strategies and/or the markets in which the portfolio invests. The proprietary and third party quantitative models used by MFS may not produce the intended results for a variety of reasons, including the factors used, the weight placed on each factor, changing sources of market return. changes from the market factors' historical trends, and technical issues in the development, application, and maintenance of the models (e.g., incomplete or inaccurate data, programming/software issues, coding errors and technology failures). Stock markets and investments in individual stocks are volatile and can decline significantly in response to or investor perception of, issuer, market, economic, industry, political, regulatory, geopolitical, and other conditions.

Institutional Separate Accounts Fee Schedule

Asset Breakpoints (USD)	Fee
For Assets Up To 50 MM	35 bp
For Assets From 50 MM To 100 MM	30 bp
For Assets Over 100 MM	25 bp

Accounts are eligible for inclusion in the composite if they have assets greater than 1 MM USD. Accounts are included as of their first full month of performance.

						Accounts in	Annualiz	ed 3-Year		
		Composite and Benchmark Return %		Composite Compo	Composite at	Standard	Standard Deviation		Assets (USD million)	
Period	Gross of fees	Net of fees^	Benchmark	Dispersion	End of Period	Composite	Benchmark	Composite	Firm	
	2023	16.94	16.37	26.29	n/a	<6	16.43	17.54	\$473.6	\$575,589.7
	2022	-6.30	-6.77	-18.11	n/a	<6	20.73	21.16	\$359.9	\$527,229.5
ne	2021	27.08	26.47	28.71	n/a	<6	18.29	17.41	\$330.3	\$674,375.8
	2020	9.28	8.75	18.40	n/a	<6	19.20	18.79	\$233.6	\$599,076.3
eks	2019	26.55	25.94	31.49	n/a	<6	11.86	12.10	\$228.2	\$518,568.9
e	2018	-6.93	-7.44	-4.38	n/a	<6	10.10	10.95	\$182.7	\$426,543.5
	2017	20.80	20.10	21.83	n/a	<6	9.47	10.07	\$205.9	\$491,012.9
-	2016	11.48	10.78	11.96	n/a	<6	10.17	10.74	\$173.5	\$425,539.8
ies nt	2015	-0.01	-0.71	1.38	n/a	<6	10.15	10.62	\$154.7	\$412,412.4
	2014	10.36	9.54	13.69	n/a	<6	n/a	n/a	\$86.9	\$430,214.0

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Past performance is no guarantee of future results.

Performance for periods less than one year are not annualized.

Total Gross of fee returns in USD (includes both capital appreciation and reinvestment of income) are net of transaction costs, withholding taxes and direct expenses, but before management fees, custody and other indirect expenses. Typical separate accounts utilize 4:00 PM (London Time) foreign exchange rates; retail products will use rates deemed most appropriate for daily NAV per share calculations. The possibility exists for performance dispersion between otherwise similarly managed accounts and also with the benchmark.

Net of fee returns presented in this table are gross of fee returns reduced by management fees and performance fees if applicable (actual fees). For certain accounts where the actual fees are unavailable, the maximum applicable annual institutional separate account fees were applied. Total returns of the benchmark are provided for each period depicted, expressed in USD. Source of Benchmark Performance: FACTSET ®.

S&P 500 - Total Return - a market capitalization-weighted index of 500 widely held equity securities, designed to measure broad U.S. equity performance.

Composite Dispersion is measured by the asset-weighted standard deviation of gross of fees account returns for all accounts in the composite for the full period. For composites containing less than six accounts for the full period, dispersion is deemed not meaningful and is not presented. The three-year annualized ex post standard deviation measures the variability of the gross of fees composite returns and the benchmark returns over the preceding 36-month period.

The composite asset minimum changed from 2MM USD to 1MM USD effective 1-Nov-2022.

For purposes of GIPS compliance, the firm is defined as MFS Investment Management (MFS), which is comprised of Massachusetts Financial Services Company and MFS Institutional Advisors, Inc. (MFSI), each of which is a registered investment advisor, MFS Heritage Trust Company, a New Hampshire Trust company, and MFS Investment Management Canada Limited. Total firm assets include assets managed by Massachusetts Financial Services Company, MFSI, MFS Heritage Trust Company and MFS Investment Management Canada Limited as well as assets managed by Massachusetts Financial Services Company and MFSI in a sub-advisory capacity on behalf of affiliated investment advisors that may or may not be registered under the United States Investment Advisers Act of 1940, such as MFS International (U.K.), Ltd. (MIL UK) and MFS Investment Management K.K. (MIMKK), MFS International Singapore Pte. Ltd, MFS International Australia Pty Ltd, and MFS Investment Management Company (Lux) S.à r.I as well as assets managed by Massachusetts Financial Services Company and MFSI on behalf of unaffiliated investment advisors that are not registered under the United States Investment Advisers Act of 1940.

The firm's list of composite descriptions, list of pooled fund descriptions for limited distribution pooled funds, and list of broad distribution pooled funds are available upon request. Additionally, policies for valuing investment, calculating performance, and preparing GIPS Reports are available upon request.



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