### TOP IRA PLANNING MISTAKES

**Talk with your financial professional, accountant or attorney today about these potential IRA planning issues and how best to address them.**

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<th><strong>TOP IRA PLANNING MISTAKES</strong></th>
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| 1 | **Not naming or updating IRA beneficiaries**  
Not listing primary and contingent beneficiaries may result in the distribution of the IRA assets to the IRA owner’s estate, resulting in accelerated distribution and taxation. Not keeping beneficiary designations current and coordinating them with other estate planning documents can also lead to conflicts and unintended results. |
| 2 | **Not planning for taxes on an inherited IRA**  
Generally, a non-spouse designated beneficiary has ten years to liquidate an inherited IRA. Timing the distributions to match low tax years or keeping distributions low enough to avoid higher tax brackets can potentially lower the total tax liability. Some beneficiaries, including your spouse, minor children, and disabled persons have additional options. |
| 3 | **Making inappropriate spousal rollovers**  
Most IRAs list the owner’s spouse as the primary beneficiary. One of the most popular strategies for a spousal beneficiary is simply to roll the inherited IRA into his or her own IRA. But in some cases it can be more tax efficient for a surviving spouse to keep the IRA as an inherited beneficiary IRA or disclaim the assets, thereby allowing them to pass to the contingent beneficiary. |
| 4 | **Not using a direct transfer**  
There are two ways to move funds between IRAs: indirect rollover or direct transfer. In an indirect rollover, you withdraw funds from one IRA and deposit the same amount into another IRA. This must be completed within 60 days and can only be done once a year. Also, a nonspouse beneficiary cannot do an indirect rollover. A failure to follow these rules could result in a taxable distribution. In a direct transfer, a financial institution issues payment directly to another financial institution; this is not subject to the 60-day/once-a-year rules of indirect rollovers. |
| 5 | **Rolling low-cost-basis company stock into an IRA**  
Distributions from a qualified plan such as a 401(k) are generally taxed as ordinary income. If company stock is rolled into an IRA, future distributions are taxed as ordinary income. If, instead, the company stock is taken as a lump-sum distribution from the qualified plan, only the cost basis of the stock is taxed as ordinary income. (Note: The distribution must be taken as stock, not cash.) Unrealized capital appreciation (the difference between the cost basis and current fair market value) is not taxed until the stock is sold, at which time it is taxed as long-term capital gains, which for many is a lower rate than ordinary income. Be sure to talk with your tax advisor. Keep in mind that there are advantages and disadvantages to an IRA rollover depending on the investment options, services, fees and expenses, withdrawal options, required minimum distributions, tax treatment and your unique financial needs and retirement goals. Your advisor can assist in determining if a rollover is appropriate for you. If any of these issues apply to your situation, be sure to discuss them with your financial professional, accountant, or attorney so you can avoid what might be a costly mistake. |

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1 If the IRA Owner died before 1/1/2020, different rules apply. Consult your tax advisor.
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| 6 | **Not taking advantage of a Roth IRA**
|   | A Roth IRA is a potentially valuable retirement resource. Not only are qualified withdrawals tax free, but Roth IRA distributions do not impact the taxability of Social Security, and Roth accounts pass to beneficiaries tax free as long as the account is at least five years old. There are income limits that affect eligibility for a Roth IRA, so be sure to discuss this option with your financial professional.
| 7 | **Not taking advantage of maximum contribution limits**
|   | The contribution limit for 2019 is $6,000. For 2020 it will remain $6,000. IRA owners age 50 or older can make an additional $1,000 catch-up contribution.²
| 8 | **Assuming that a nonworking spouse cannot contribute**
|   | The truth is that separate “spousal” IRAs may be established for spouses with little or no income up to the same limits as the working spouse.
| 9 | **Taking the wrong required minimum distribution (RMD)**
|   | Once IRA owners turn 72,³ they are required to take the RMD out of their accounts each year, based on the value of all their non-Roth IRAs. Those who do not take enough out each year may be subject to a federal income tax penalty of 50% of the amount that should have been taken as an RMD but was not. Consolidating retirement assets may make it easier to manage these distributions.
| 10 | **Not considering Qualified Charitable Distributions**
|   | Once you reach age 70½, you can make donations of up to $100,000⁴ to a qualified charity directly from your IRA. If done correctly, the distribution is not taxable income. For many taxpayers, this results in a lower tax liability than withdrawing from the IRA and then donating the proceeds to a charity.
| 11 | **Paying unnecessary penalties on early (before age 59½) IRA distributions**
|   | Early (before age 59½) IRA distributions may be subject to a 10% penalty tax under IRS Code Section 72(t), but there are several exceptions. One method to avoid the tax is to take distributions in substantially equal periodic payments, at least annually, over the life or life expectancy of the employee or over the joint lives or joint life expectancies of the employee and the employee’s designated beneficiary. There are three permitted calculation methods to determine the amount of the distributions. Payments must continue for five years or until age 59½, whichever is the longer period of time.

² Source: https://www.irs.gov

³ The SECURE Act changed the required beginning date of RMDs starting with 2020. If you reached age 70½ in 2019 consult your tax advisor.

⁴ The $100,000 limit may be reduced by deductible IRA contributions made after age 70½.

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